



Mr. Bob Ulas
Executive Director
Lake County Visitors Bureau
1 Victoria Place # 265A
Painesville, OH 44077

Dear Bob:

The Lake County Ohio Port and Economic Development Authority would like to request your continued support together with the Commissioners support of our efforts to advance the implementation of the Lake County Coastal Plan. To that end we would ask the Visitor's Bureau to continue your financial support of the Director of Coastal Development position in an amount of \$ 72,000 for 2017.

In 2016 together we advanced the hospitality study and started developer discussions in Fairport Harbor. Peter's position allows us to direct resources to help make the Coastal Plan a reality, creating more and better attractions which we hope will generate "heads in beds" for the Visitor's Bureau.

Therefore, we request that the Visitors Bureau seek a \$ 72,000 allocation from the Board of County Commissioners to contract with the LCOPEDA to continue implementation of the coastal development plans.

Very truly yours,

Mark Rantala